# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

February 1, 2007 (Date of earliest event reported)

# OLD DOMINION FREIGHT LINE, INC.

(Exact name of registrant as specified in its charter)

Commission file number: 0-19582

Virginia (State or other jurisdiction of incorporation) 56-0751714 (I.R.S. Employer Identification No.)

500 Old Dominion Way Thomasville, North Carolina 27360 (Address of principal executive offices) (Zip Code)

(336) 889-5000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ( <i>see</i> General Instruction A.2. below):						
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))					

# Item 2.02. Results of Operations and Financial Condition

On February 1, 2007, Old Dominion Freight Line, Inc. issued a press release regarding its financial results for its fourth quarter of 2006, ended December 31, 2006. A copy of this press release is attached as Exhibit 99.1.

# Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit No.	Description
99.1	Press Release dated February 1, 2007

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# OLD DOMINION FREIGHT LINE, INC.

By: /s/ John P. Booker, III

John P. Booker, III Vice President – Controller (Principal Accounting Officer)

Date: February 1, 2007

# EXHIBIT INDEX TO CURRENT REPORT ON FORM 8-K

<u>Exhibit No.</u> 99.1 Description

Press Release dated February 1, 2007



#### FOR IMMEDIATE RELEASE

Contact: J. Wes Frye

Senior Vice President - Finance and

Chief Financial Officer

(336) 822-5305

# OLD DOMINION FREIGHT LINE EARNS \$0.48 PER DILUTED SHARE FOR FOURTH QUARTER 2006

Operating Ratio Improves 70 Basis Points

#### Establishes Guidance for 2007 Earnings per Diluted Share to Range of \$2.00 to \$2.05

THOMASVILLE, N.C. (February 1, 2007) – Old Dominion Freight Line, Inc. (NASDAQ: ODFL) today announced financial results for the fourth quarter and twelve months ended December 31, 2006. For the quarter, revenue was \$319.4 million, an increase of 12.0% from \$285.2 million for the fourth quarter of 2005. Net income for the fourth quarter of 2006 rose 21.5% to \$17.8 million from \$14.7 million for the fourth quarter of 2005, and earnings per diluted share increased 23.1% to \$0.48 from \$0.39. Old Dominion's operating ratio improved to 90.1% for the fourth quarter of 2006 from 90.8% for the fourth quarter of the prior year.

Revenues increased 20.5% for 2006 to \$1.28 billion from \$1.06 billion for 2005. Net income rose 35.7% to \$72.6 million from \$53.5 million. Earnings per diluted share for 2006 were \$1.95, up 36.4% from \$1.43 for 2005. Old Dominion's operating ratio for 2006 improved to 89.8% from 90.8% for 2005.

Earl E. Congdon, Chairman and Chief Executive Officer of Old Dominion, remarked, "We are pleased with Old Dominion's operating performance in the fourth quarter and resulting earnings per diluted share that exceeded our established guidance of \$0.40 to \$0.43. While our financial results reflect tonnage growth during the quarter that was slightly higher than anticipated, we attribute most of the earnings in excess of our guidance to a reduction in our effective tax rate and favorable experience in our reserves for insurance claims.

"Our total tons shipped increased 10.6% for the fourth quarter of 2006 as a result of a 12.7% increase in total shipments with a 1.8% decrease in weight per shipment. We view this decline in weight per shipment to be consistent with the economic environment during the fourth quarter that proved to be challenging. We experienced a sudden decline in daily tonnage in October; however, that trend stabilized in December.

"Old Dominion continues to produce the great majority of its revenues -98% for 2006 – within its network of service centers that have been open for more than one year. As a result, we were able to

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increase freight density and capacity utilization within our network that led to a 70 basis-point improvement in our operating ratio for the quarter. This continued improvement allowed the Company to finish 2006 with its annual operating ratio below 90.0% for the first time since becoming a public company in 1991.

"We added 28 new service centers to our network during 2006, including four in the fourth quarter, and completed 2006 with 182 service centers in operation. The four service centers added in the fourth quarter were Rockford, Illinois; Saginaw, Michigan; Bismarck, North Dakota; and Fort Worth, Texas. We now operate service centers in 47 states, up from 44 at the end of 2005, and provide full-state coverage in 37 of those states compared with 33 at the end of 2005. We intend to continue expanding our service center network, subject to real estate availability and market potential, to achieve our strategic goal of providing full-state coverage throughout the continental U.S. and to provide a platform for future growth.

"We were encouraged by our operating trends in the latter part of the fourth quarter, but we remain cautious in establishing our earnings guidance for 2007 due to the current economic environment and the severity of a number of winter storms that have already occurred. As a result, we are today establishing our guidance for earnings per diluted share for 2007 in a range of \$2.00 to \$2.05. In addition, the Company today established its earnings guidance for the first quarter of 2007 in a range of \$0.32 to \$0.35, compared with \$0.35 for the first quarter of 2006. Through the consistent implementation of our long-term growth strategies throughout the economic cycle, we expect to continue producing profitable growth at a rate in excess of industry averages in 2007 and progressing toward our longer-term goal of \$2 billion in revenue for 2010."

Mr. Congdon concluded, "Old Dominion's performance for the fourth quarter and for full-year 2006 again demonstrates the strength of our differentiated market position. In addition to our extensive service center network, which enables us to provide comprehensive, single-source products and services regionally and inter-regionally, our technology infrastructure and our flexible, non-union workforce all combine to drive a customer service culture and capability that is the basis for our success. We are confident in our ability to capitalize on market opportunities and to continue our long-term record of profitable growth in the years ahead."

Old Dominion will hold a conference call to discuss this release today at 11:00 a.m. Eastern Standard Time. Investors will have the opportunity to listen to the conference call live over the Internet by going to <a href="www.odfl.com">www.odfl.com</a> or by going to <a href="www.InvestorCalendar.com">www.InvestorCalendar.com</a>. Please log on at least 15 minutes early to register, download and install any necessary audio software. For those who cannot listen to the live broadcast, a replay will be available at these Web sites shortly after the call through March 1, 2007. A telephonic replay will also be available through February 8, 2007, at (719) 457-0820, Confirmation Number 5637459.

Forward-looking statements in this news release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements involve risks and uncertainties that could cause actual events and results to be materially different from those expressed or implied herein, including, but not limited to, the following: (1) the competitive environment with respect to industry capacity and pricing; (2) the negative impact of any unionization of the Company's employees; (3) the challenges associated with executing the Company's growth strategy; (4) various economic factors such as economic recessions and downturns in customers'

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business cycles and shipping requirements; (5) the availability and cost of fuel; (6) difficulty in attracting or retaining qualified drivers; (7) the Company's exposure to claims related to cargo loss and damage, property damage, personal injury, workers' compensation, long-term disability and group health and the cost of insurance coverage above retention levels; (8) the Company's significant ongoing cash requirements; (9) the availability and cost of new equipment; (10) the costs of compliance with, or liability for, violation of existing or future governmental regulation; (11) seasonal trends in the industry, including the possibility of harsh weather conditions; (12) the Company's dependence on key employees; (13) changes in the Company's goals and strategies, which are subject to change at any time at the discretion of the Company; and (14) other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission.

Old Dominion Freight Line, Inc. is a less-than-truckload multi-regional motor carrier providing one-to-five day service among five regions in the United States and next-day and second-day service within these regions. Through its four product groups, OD-Domestic, OD-Expedited, OD-Global and OD-Technology, the Company offers an array of innovative products and services that provide direct service to 47 states within the Southeast, South Central, Northeast, Midwest and West regions of the country, including 37 states within which it provides full-state coverage. In addition, through marketing and carrier relationships, Old Dominion provides service to and from the remaining states as well as international services around the globe.

# OLD DOMINION FREIGHT LINE, INC. Financial Highlights (In thousands, except per share amounts)

	Three Months Ended December 31,		Twelve Mont % December			%
	2006	2005	Chg.	2006	2005	Chg.
Revenue from operations	\$319,419	\$285,211	12.0%	\$1,279,431	\$1,061,403	20.5%
Operating income	\$ 31,625	\$ 26,315	20.2%	\$ 130,485	\$ 97,585	33.7%
Operating ratio	90.1%	90.8%		89.8%	90.8%	1
Net income	\$ 17,841	\$ 14,689	21.5%	\$ 72,569	\$ 53,475	35.7%
Basic and diluted earnings per share	\$ 0.48	\$ 0.39	23.1%	\$ 1.95	\$ 1.43	36.4%
Weighted average shares outstanding						
Basic	37,285	37,285	0.0%	37,285	37,273	0.0%
Diluted	37,285	37,285	0.0%	37,285	37,276	0.0%

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Basic

Diluted

#### OLD DOMINION FREIGHT LINE, INC.

Statements of Operations (In thousands, except per share amounts) Fourth Quarter Year To Date 2006 %Chg. 2006 %Chg. 2005 2005 \$319,419 100.0% \$285,211 100.0% 12.0% \$1,279,431 100.0% \$1,061,403 100.0% 20.5% Revenue Operating expenses: 8.3% Salaries, wages & benefits 172,634 54.1% 159,363 55.9% 682,886 53.4% 585,879 55.2% 16.6% Operating supplies & expenses 49,638 15.5% 45,402 15.9% 9.3% 204,386 16.0% 158,029 14.9% 29.3% General supplies & expenses 8,911 2.8% 7,755 2.7% 14.9% 37,507 2.9% 31,940 3.0% 17.4% Operating taxes & licenses 12,005 3.8% 10,231 3.6% 17.3% 46,693 3.6% 38,961 3.7% 19.8% 1.8% 33,080 17.5% 2.8% Insurance & claims 8,961 5,060 77.1% 2.6% 28,143 2.6% Communications & utilities 1.1% 3,177 1.1% 5.5% 14,278 1.1% 1.2% 13.6% 3,351 12,573 5.6% 5.3% 5.3% Depreciation & amortization 17,865 15,183 17.7% 67,634 5.3% 55,897 21.0% Purchased transportation 9,719 3.0% 9,261 3.3% 4.9% 43,933 3.4% 35,005 3.3% 25.5% Building and office equipment 0.9% 0.4% 0.9% 0.9% 0.8% 2,651 11,143 9,490 17.4% rents 2,661 Miscellaneous expenses, net 2,049 0.6% 813 0.3% 152.0% 0.6%7,901 0.7% 7,406 (6.3)%90.1% 258,896 11.2% 1,148,946 90.8% Total operating expenses 287,794 90.8% 89.8% 963,818 19.2% Operating income 31,625 9.9% 26,315 9.2% 20.2% 130,485 10.2% 97,585 9.2% 33.7% Other deductions: 91.8% 1.0% 1,622 0.6% 10,206 0.8% 6,527 0.6% 56.4% Interest expense, net 3,111 0.0% 0.0% 11.0% 936 0.1% 18.9% Other expense, net 81 73 0.1% 787 Income before income taxes and cumulative effect of 28,433 8.9% 24,620 8.6% 15.5% 9.3% 90,271 8.5% 32.2% accounting change 119,343 Provision for income taxes 10,592 3.3% 9,931 3.4% 6.7% 46,774 3.6% 36,388 3.4% 28.5% Income before cumulative effect 17,841 5.6% 14,689 5.2% 21.5% 72,569 5.7% 53,883 5.1% 34.7% of accounting change Cumulative effect of accounting change (net of income tax 0.0% 0.0% 0.0% 0.0% effect of \$272) 408 0.1% (100.0)% Net income \$17,841 5.6% \$14,689 5.2% 21.5% \$72,569 5.7% \$53,475 5.0% 35.7% Earnings per share: Basic \$0.48 \$0.39 23.1% \$1.95 \$1.43 36.4% Diluted \$0.48 \$0.39 23.1% \$1.95 \$1.43 36.4% Weighted average outstanding shares:

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37,285

37,285

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0.0%

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37,285

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37,273

37,276



# OLD DOMINION FREIGHT LINE, INC.

	Fourth Quarter		Year to Date			
Operating Statistics	2006	2005	% Chg.	2006	2005	% Chg.
Operating ratio	90.1%	90.8%	(0.8)%	89.8%	90.8%	(1.1)%
Intercity miles *	74,204	66,530	11.5%	296,464	257,900	15.0%
Total tons *	1,206	1,090	10.6%	4,859	4,203	15.6%
Total shipments *	1,593	1,413	12.7%	6,428	5,751	11.8%
Revenue per intercity mile	\$ 4.30	\$ 4.29	0.2%	\$ 4.32	\$ 4.12	4.9%
Rev/cwt ‡	\$ 13.16	\$ 12.92	1.9%	\$ 13.16	\$ 12.63	4.2%
Rev/cwt excluding fuel surcharges ‡	\$ 11.73	\$ 11.30	3.8%	\$ 11.60	\$ 11.33	2.4%
Rev/shp ‡	\$199.27	\$199.27	0.0%	\$ 199.03	\$ 184.61	7.8%
Rev/shp excluding fuel surcharges ‡	\$177.58	\$174.33	1.9%	\$ 175.38	\$ 165.54	5.9%
Weight per shipment	1,514	1,542	(1.8)%	1,512	1,462	3.4%
Average length of haul	935	926	1.0%	934	926	0.9%

In thousands

For statistical purposes only, revenue does not include adjustments for undelivered freight required for financial statement purposes in accordance with the Company's revenue recognition policy.

Balance Sheets	December 31, 2006	December 31, 2005		
(In thousands)				
Current assets	\$ 256,367	\$ 150,213		
Net property and equipment	607,588	466,071		
Other assets	28,238	25,364		
Total assets	\$ 892,193	\$ 641,648		
Current maturities of long-term debt	\$ 12,697	\$ 17,930		
Other current liabilities	108,849	93,098		
Total current liabilities	121,546	111,028		
Long-term debt	261,885	111,026		
Other non-current liabilities	91,142	74,543		
Total liabilities	474,573	296,597		
Shareholders' equity	417,620	345,051		
Total liabilities & shareholders' equity	\$ 892,193	\$ 641,648		

Note: Financial statements and operating statistics are unaudited.